

MONA ELECTRICAL SERVICE, INC.

July 31, 1992

COST SAVINGS TIP

When possible, you should use junction boxes in lieu of condulets. The cost savings on a few junctions verses condulets on a 3/4 is \$6.39, 1 1/4 is \$13.81, 2" is \$28.49, 4" is \$67.31. This cost savings can make a big difference on our projects because of the small margins that we have to work for in today's market.

MONA SOFTBALL TEAM

Coach Dan Sullivan announced that ball season is over! Our team finished in 4th place with a record of 12 and 6. Games were held at Cosca Park on Monday evenings with practice on Thursday. Congratulations to all the players who participated in the Mona Team!

DRIVER SAFETY MEETING

Foremen and Apprentices

We will be having a "Driver Improvement Course" on Thursday, August 13 from 3:30 p.m. to 5:30 p.m. on the 1st floor of building of 7915 Malcolm Road, Clinton, MD.

We strongly urge all employees to attend and receive a certificate for this course.

Due to the increasing number of driver complaints and auto claims, we must enforce safe driving among each and every employee. Please sign the backside of this paper to confirm your attendance.

NO MORE COLLECT



There should be no reason for our receptionist to take any collect calls through our switchboard. We now have a toll free 800 number,

1-800-728-8400.

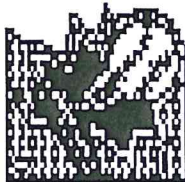
Please use this number when calling long distance. This number will eliminate all collect calls.

NEW ARRIVAL

Glen Cole and wife Kelley are proud parents of a healthy baby boy, Fielder. Fielder was born on Tuesday weighing a whopping 10 lbs 1 1/2 oz. Congratulations!

FASCINATING FACT

Researchers at Georgia State University have found that the larger the number of people at a meal, the more each person tends to eat. This suggests that social factors may provide powerful eating cues, and that people trying to lose weight should be extra careful when eating with others.



HOT SALES LEADS

Our service mechanics are our best salesmen. Jim Quinn continues to bring in many hot sales leads. For instance:

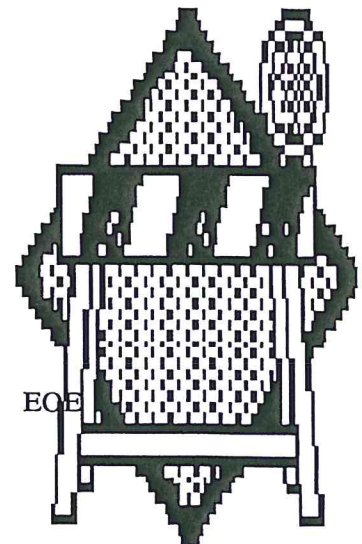
- Battery backup for Fire Alarm system at Double Tree Hotel, North and South Towers.
- Intercom work at Mclean Gardens
- Generator at Apex Building

Each employee of Mona Electrical Service is a salesperson and promotes the company each and every day!

NEW PROJECT

We recently were awarded a fast track project called World Bank located at 1801 K Street, NW with Leapley Construction. Project Manager Tom McArthur and Foreman Don Thorne continue to excel. This project is working 6 days a week and 12 hours a day. Keep up the good work.

**SAFETY IS
THE
AWARENESS
THAT AN
ACCIDENT
COULD
HAPPEN TO
YOU!**



EOE